Ms. Genesta S. Belton
Director of the ONR Small Business Office
Small and Disadvantaged Business Utilization Office
(SADBU)

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SADBU

The Office of Small Business is a small business advocacy and advisory office responsible for insuring that small business, small disadvantaged business, HUBZone, service disabled veteran-owned small business, veteran-owned small business, and women-owned small business concerns, including historically black colleges and universities and minority institutions (HBCU/MIs), participate in ONR's acquisition program both as prime contractors and as subcontractors.

SADBU

The **Office of Naval Research** coordinates, executes, and promotes the science and technology programs of the United States Navy and Marine Corps through schools, universities, government laboratories, and nonprofit and for-profit organizations. It provides technical advice to the Chief of Naval Operations and the Secretary of the Navy and works with industry to improve technology manufacturing processes.

SADBU

The Office of Naval Research is committed to the small business community having the maximum practicable opportunity to participate in the Navy's acquisition program both as prime contractors and subcontractors.

SADBU Programs

- DoD Mentor Protégé Program
- Women-Owned Small Business Program
- HBCU/MI Technical Assistance Program POC Anthony Junior - (703) 696-0453
- Indian Incentives Program
- 8(a) Program
- HUBZone Program
- SBIR/STTR POC Vincent Schaper - (703) 696-8528

WWW.ONR.NAVY.MIL

- Acquisition Department — Solicitations, Business & Partnership Opportunities
  The Department of the Navy and the Office of Naval Research are committed to strengthening the role of small businesses in naval science and technology. The following programs facilitate the participation of small businesses in meeting the mission and war fighting requirement of the Navy and Marine Corps.
- Broad Agency Announcements (BAAs)
- Multiple Award Task Order Contracts (MATOCs)
- Request for Proposals (RFPs)
- Education/University Research Programs
- Office of Small Business (OSB)

WWW.ONR.NAVY

- Technology Transfer (TT)
- Commercial Technology Transition Officer (CTTO)
- Cooperative Research and Development Agreements (CRADAs)
- Patent Licensing Agreements (PLAs)
- DoD High Performance Computing Modernization Program (HPCMP)
- Special Notices

Main Departments

Information, Electronics & Surveillance (Code31)
Electronics Division (311)
Mathematical, Computer, and Information Sciences Division (312)
Surveillance, Communications, and Electronic Combat Division (313) Ocean, Atmosphere & Space (Code 32)
Sensing and Systems Division (321)
Processes and Prediction Division (322)
Engineering, Materials & Physical Science (Code 33)
Physical Sciences Science and Technology Division (331) Materials Division (332)

Main Departments

Mechanics and Energy Conversion Division (333) Ship Hull, Mechanical & Electrical Systems Division (334) Navy Science and Technology Ship Office (33x) Human Systems (Code 34) Medical Division (341) Cognitive, Neural and Biomolecular Division (342) Naval Expeditionary Warfare (Code 35) Strike Technology Division (351) Expeditionary Warfare Operations Technology (353) Industrial and Corporate Programs (Code 36) Manufacturing S & T Division (361) Product Innovation Division (362) Corporate Programs Division (363) SBIR/STTR Division (364) S&T Related Programs

Main Departments

- Future Naval Capabilities (FNCs)
- Fleet/Force Division
- Commercial Technology Transition Officer (CTTO)
- Tech Solutions Opportunities
- Navy Acquisition, Research & Development Information Center (NARDIC)
- URI/Education/HBCU/MI
- Department of the Navy S&T Grand Challenges
- Advanced Electrical Power Systems (AEPS)
- Data Mining Pilot Program

Doing Business With ONR

- Identify Your Customer
- Determine Customer Needs
- Determine Buying Policies And Practices
- Make Capabilities Known
- Follow Up

Doing Business With ONR

- **Register in the DOD Central Contractor Registration** (CCR) **System**

  ww.ccr.gov

- **Obtain Data Universal Numbering Systems** (DUNS) **Number**
- **Obtain Commercial and Government Entity** (CAGE) **Code**

Doing Business With ONR

Familiarize Yourself with Federal, DOD, and Navy Contracting Procedures.

Federal Business Opportunities

- www.fedbizopps.gov

Government-wide Single Entry Point for information on Federal Contracts Over $25,000

Major Navy Buying Commands

- Office of Naval Research
- Naval Sea Systems Command
- Naval Air Systems Command
- Naval Supply Systems Command
- Naval Facilities Engineering Command
- Space & Naval Warfare Systems Command
- Military Sealift Command
- Marine Corps, Headquarters
- Marine Corps Material Command

Service Disabled Veteran Owned Small Business (SDVOSB) Preference Program

- This interim rule:
- -establishes a Government-wide goal of 3% for contracting with SDVOSBs;
- -creates FAR Subpart 19.14 which addresses the SDVOSB program;
- -provides for awards to SDVOSBs outside of set-aside requirements outlined in FAR
- Subpart 19.502-2;
- -takes into consideration SDVOSB set-asides prior to SDVOSB sole source awards;

SDVOSB Continued

- -excludes requirements currently performed by an 8(a) participant or requirements under the 8(a) program from the 8(a) program (unless SBA allows the effort to be released from the SDVOSB program);
- -allows for contractor self-representation (requiring that all inquiries about SDVOSB or status be referred to SBA be resolved based on existing Department of Veteran's Affairs or Department of Defense information with regards to status and also addresses penalties for false representation)

New Navy Policy effective June 1, 2004

When an order for services exceeding $100K is to be competed among federal Supply Schedule contractors at least one of the contractors given fair notice of the intent to purchase must be a small business, provided that there is a small business contractor on the schedule that offers the required services.

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